

PCH Meetings

BUSINESS MEETINGS FOR PHARMACEUTICAL,
CHEMICAL AND PETROCHEMICAL INDUSTRIES

www.pchmeetings.com

Lyon - Espace Tête d'Or - March 24th & 25th 2010

SUPPLIER ORDER FORM

COMPANY

■ Company:
Full address:
Post Code: Town/City: Country:
Tel.: Fax:
E-mail: Web Site:
Business registration number: Sub-sector ID number:
A company of the group:
Member of a professional association or union:

BILLING DETAILS (if different)

■ Company:
For the attention of:.....
Full address:
Post Code: Town/City: Country:
Tel.: Fax:

COMPANY'S MAIN BUSINESS

FIGURES

Turnover in Millions of Euros: < than 1 1 to 15 15 to 75 75 to 150 150 to 750 > than 750
Taskforce: 1 to 10 10 to 50 50 to 100 100 to 500 500 to 1,000 > than 1,000

PARTICIPANT No. 1

■ Mrs. Miss Mr. – Participant's full name:
Title:
Direct line: E-mail:
Mobile (for logistics purposes – only for use by the organisation):

FILE ADMINISTRATION (if different from participant no.1)

Mrs. Miss Mr. – Participant's full name:
Title:
Direct line: E-mail:
Mobile (for logistics purposes – only for use by the organisation):

PRODUCTION - PROCESSES

Production equipment:

- Tubes, valves, connectors, accessories
- Vats
- Filters
- Boilers and piping
- Grinders
- Agitators
- Blenders
- Mixers
- Micronizers
- Washers
- Driers
- Compressors
- Reactors
- Exchangers
- Pumps
- Valves and fittings
- Product transfer
- Sealing joints
- Other:

Production monitoring:

- Computerized suspended solid control
- Flow management
- Software, information systems
- Traceability, batch control
- Other:

Processes:

- Powder mixing
- Liquid mixing
- Dry grinding
- Wet grinding
- Compaction
- Washing
- Drying
- Agitating
- Centrifugation
- Crystallization
- Granulation
- Filtration, purification
- Extraction, separation
- Extrusion
- Distillation
- Atomization / Micronization
- Concentration
- Sterilization
- Cold techniques
- Other:

Analysis, measuring, regulation:

- On line / continuous analyzers
- Sensors / transmitters
- Gas detectors
- Recorders
- Regulators
- Actuators
- Data acquisition systems
- Remote monitoring and auto-monitoring
- Digital control and command systems
- Processes supervision, validation
- Other:

PACKING - PACKAGING - LOGISTICS

Packing:

- Atomizers, aerosols
- Cases
- Caps and tops
- Labels
- Design-packaging
- Silk screening
- Pad printing
- Phials, jars, bottles, tubes
- Barrels, cans, jerry cans, buckets
- Sampling
- Other:

Security and traceability:

- Marking
- Labelling
- Coding
- Identification software
- Product management and follow-up software
- Other:

Packing machines and equipment:

- Printing machines
- Marking and coding machines
- Labelling machines
- Secondary Packing Machines
- Decoration machines
- Stapler and paster
- Boxes and casing machines
- Other:

Packaging:

- Custom packaging
- Automata
- Capping, Encapsulation
- Filling, measuring
- Supervision
- Bagging, weighing
- Cartoning
- Other:

Storage, Logistics and Transport:

- Shelving, storage
- Computerized inventory management
- Depalletizers, palletizers
- Handling truck
- Conveyor systems, accumulation tables
- Cardboards, boxes, containers, barrels
- Palets
- Order preparation
- Distribution logistics
- Other:

Plastics transformation :

- Thermoforming
- Injection
- Moulding
- Coating
- Blowing
- Flocking
- Other:

RUNNING PROJECTS – COUNSELLING - EXPERTISE - TRAINING

Running projects:

- Engineering / Installers and Original Equipment Manufacturers
- Designers of solutions for industrial sites:
 - Production/process and production environment solutions
 - Real estate and construction / development solutions
- Outsourced project management / user control / assistance in prime contracting
- Specification of needs/programming/functional analysis
- Others:

Expertise:

- Audit and industrial diagnosis
- Regulation affairs
- Control / inspection / validation
- Industrial maintenance
- Human Resources Management
- Information Systems Management

Training:

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Others:

Specialized counselling:

- Investment analysis and decision
- Organisation of activities and site, flow management
- Organisation and management of production / logistics, productivity, process environment
- Real estate and construction / development solutions
- Bringing up to standards, application of regulations
- Quality, performance improvement (6 sigma, etc.)
- Others:

Security:

- Equipment Protection
- Industrial Risk
- Operating Reliability
- Safety Equipment
- Others:

PRODUCTION ENVIRONMENT

Cleanliness Engineering:

- Buildings
- Coatings
- Clean rooms
- Full cleaning
- Laminar flows
- Insulators
- Physical and chemical, biological, radioactivity analyses
- General facilities
- Materials
- Other:

Cleanliness:

- Air treatment
- Water treatment
- Waste treatment
- VOC treatment
- Effluents treatment
- Gas treatment
- Activated carbon treatment
- Air-conditioning, ventilation
- Dust removal, decontamination, disinfection
- Regeneration
- Incineration
- Waste-to-energy / recycling
- New assembly and sealing techniques
- Other:

General Rules of the Convention PCH Meetings 2010

1 • ORGANISATION

The PCH Meetings 2010 convention is organized by ADVANCED BUSINESS EVENTS, a business corporation with a capital of €300,000, having its registered office at 35-37 rue des Abondances - 92513 Boulogne Cedex - France.

2 • Purpose

The present rules define the conditions of ADVANCED BUSINESS EVENTS's organisation and running of the convention. They specify the respective duties and rights of the participant and the organiser. The participant expressly undertakes to comply with these rules.

3 • VENUE AND DATES

The PCH Meetings 2010 convention will take place on 24 & 25 march 2010 in Lyon. In the event that the scheduled venue cannot be used due to force majeure, the organiser may change the venue or postpone the date thereof. The organiser may cancel the operation after informing the participant of such a decision, in which case the present application to attend will therefore be terminated automatically, without any compensation for the participant, except for the reimbursement of registration fees paid.

4 • ADMISSION, REGISTRATION, PAYMENT

To be valid, registrations must be done by means of the official application form. The Organisation reserves the right to refuse any application for any reason whatsoever, and without the need to justify its decision. The application to attend PCH Meetings 2010 is final and irrevocable. In the event of withdrawal, irrespective of the date thereof, and for any reason whatsoever, the signatory of the application shall remain liable for all participation fees. The participation fees must be settled upon receipt of the invoice. In the event of failure to pay on the due date, the present registration shall be terminated automatically, and the signatory hereof shall nonetheless owe said payment to ADVANCED BUSINESS EVENTS.

5 • BUSINESS RULES

Participants may not assign all or any part of the services offered by the PCH Meetings 2010 convention to another company, without the prior permission of the organisers. The participant expressly agrees not to carry out, outside the venue of the convention, any activity similar to the activities carried out at the convention, throughout the duration thereof.

6 • INSURANCE

ADVANCED BUSINESS EVENTS is civilly liable in its capacity as the organiser of PCH Meetings 2010. Such liability shall not, on any account, extend to damage caused by third parties to participants. The convention centre is civilly liable for the permanent or temporary buildings and facilities used for the convention in its capacity as owner thereof, and for the running of the companies and activities it directly manages as well as all independent companies. The participant must have personal third party liability insurance and shall be liable for any damage caused to a third party, either by the participant, or its staff or facilities. The participant must have an insurance policy covering its own equipment or the goods entrusted or provided thereto at the convention.

7 • ENFORCEMENT OF THE RULES

The organiser is entitled to decide on all cases not provided for in these rules, and to make any changes or additions required for their prompt enforcement. The memoranda subsequently sent to the participants form an integral part of these rules. Any breach of these rules may result in the exclusion of the offending participant, at the sole discretion of ADVANCED BUSINESS EVENTS, without prior notice or reimbursement of the participation fees or any sums paid thereby which will be retained by the organiser.

8 • JURISDICTION

By signing their application form, participants unconditionally agree with the clauses of the present rules, and only the French version hereof shall be deemed authentic. In the event of a dispute, and prior to any proceedings, the participant undertakes to submit its claim to the general commission. In the event of a dispute, the courts in the town of the ADVANCED BUSINESS EVENTS head office shall have sole jurisdiction.



Presentation file to be completed on
<http://www.pchmeetings.com/rendezvous2010>

Upon receipt of your pre-registration form, you will receive by email, the login and password you need to connect to the URL address above – to the file administration contact

TERMS OF PARTICIPATION

■ This attendance application form must be sent together with a deposit of 60% of the total cost of your participation excl.-VAT.

■ Should the exhibitor fail to attend, Advanced business events shall retain the deposit.

■ The signatory expressly states that he has read the general terms stipulated on the back of the registration form and undertakes to comply with the same.

■ Advanced business events reserves the right to refuse any registration without justifying its decision.

***Return together with your
payment
to the address below***

Company:

Date:

Signature:

Company stamp

Packages with Appointments

- PCH Meetings **First:** €4.300 excl.-VAT €..... excl.-VAT
 PCH Meetings **Business:** €5.200 excl.-VAT €..... excl.-VAT
 PCH Meetings **Executive:** €6.500 excl.-VAT €..... excl.-VAT

Package without Appointments

- PCH Meetings Communication: €5.000 excl.-VAT €..... excl.-VAT

Options

- Extra persons: €500 excl.-VAT x = €..... excl.-VAT
 Extra schedules: €1,700 excl.-VAT x = €..... excl.-VAT
 Workshop: €1.000 excl.-VAT x = €..... excl.-VAT

Advertising

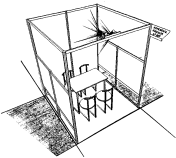
- Internet banner (logo + URL link): €500 excl.-VAT €..... excl.-VAT

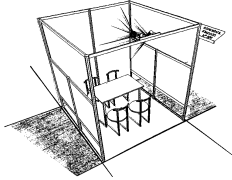
TOTAL: .€..... excl.-VAT

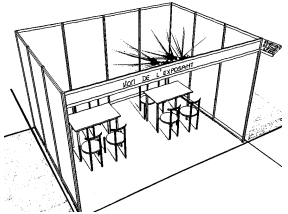
Payable to ADVANCED BUSINESS EVENTS

Deposit: €..... excl.-VAT

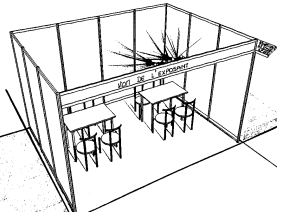
PCH Meetings PACKAGES

<p>✓ PCH Meetings First package</p> <ul style="list-style-type: none"> • 4 m² fixed stand, 1 person. • Equipped with: name flag, table, 4 chairs, carpet, lighting, electric connection, WiFi. • An appointments schedule. • Additional and informal appointments, during lunches, the cocktail and the whole convention. • The technical catalogue of participants • Additional and informal appointments, during lunches, the cocktail and the whole convention. • Sponsorship > Give us your prospects file: we provide 40 invitations for your prospects or customers(exclusively for companies from the Pharmaceutical, Chemical & Petrochemical Industries). We invite them free of charge in the name of your company, and handle their accommodation (and a refund up to 100€ for their transportation), if they register for the business convention. • Admission to the workshops. • Lunches on 24 & 25 march. • Non-stop coffee break. • Gala evening on 24 March – 8.00 pm. • Permanent assistance by Advanced business events throughout the event. 	<p>€4.300 excl.-VAT</p> <p>4 m²</p> 
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<p>✓ PCH Meetings Business package</p> <ul style="list-style-type: none"> • 6 m² fixed stand, 1 person. • Equipped with: name flag, table, 4 chairs, carpet, lighting, electric connection, WiFi. • An appointment schedule. • Additional and informal appointments, during lunches, the cocktail and the whole convention. • The technical catalogue of participants of participants (including the detailed profile of the participants), on a USB Key delivered at the convention. • Sponsorship > Give us your prospects file: we provide 40 invitations for your prospects or customers(exclusively for companies from the Pharmaceutical, Chemical & Petrochemical Industries). We invite them free of charge in the name of your company, and handle their accommodation (and a refund up to 100€ for their transportation), if they register for the business convention. • Admission to the workshops. • Lunches on 24 & 25 march. • Non-stop coffee break. • Gala evening on 24 March – 8.00 pm. • Permanent assistance by Advanced business events throughout the event. 	<p>€5.200 excl.-VAT</p> <p>6 m²</p> 
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<p>✓ PCH Meetings Executive package</p> <ul style="list-style-type: none"> • 12 m² fixed stand, 2 people. • Equipped with: name flag, a table, 4 chairs, carpet, lighting, electrical switching, WiFi. • > 1 coffee table with 3 seats + 1 display case + 1 banner. • An appointment schedule. • Additional and informal appointments, during lunches, the cocktail and the whole convention. • The technical catalogue of participants (including the detailed profile of the participants), on a USB Key delivered at the convention. • Sponsorship > Give us your prospects file: we provide 40 invitations for your prospects or customers(exclusively for companies from the Pharmaceutical, Chemical & Petrochemical Industries). We invite them free of charge in the name of your company, and handle their accommodation (and a refund up to 100€ for their transportation), if they register for the business convention. • Admission to the workshops. • Lunches on 24 & 25 march. • Non-stop coffee break. • Gala evening on 24 March – 8.00 pm. • Permanent assistance by Advanced business events throughout the event. 	<p>€6.500 excl.-VAT</p> <p>12 m²</p> 
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PCH Meetings PACKAGE WITHOUT APPOINTMENTS

<p>✓ PCH Meetings Communication package</p> <ul style="list-style-type: none"> • 12 m² fixed stand, 4 people. • Equipped with: name flag, table, 4 chairs, carpet, lighting, electric connection. • > 1 coffee table with 3 easy chairs + 1 display case + 1 banner. • A banner with your company's logo and link to your Web site on www.pchmeetings.com • A colour advertisement next to your presentation file in the catalogue. • The organisation of a thematic workshop (35 or 70 minutes). • The technical catalogue of participants at PCH Meetings Lyon distributed at the convention. • Admission to the workshops and access to all the stands. • Lunches on 24 & 25 march. • Accommodation for the 4 participants on 23 and 24 March 2010. • Non-stop coffee break. • Gala evening on 24 March – 8.00 pm. • Permanent assistance by Advanced business events throughout the event. • Sponsorship > Give us your prospects file: we provide 40 invitations for your prospects or customers(exclusively for companies from the Pharmaceutical, Chemical & Petrochemical Industries). We invite them free of charge in the name of your company, and handle their accommodation (and a refund up to 100€ for their transportation), if they register for the business convention. 	<p>€5.000 excl.-VAT</p> <p>12 m²</p> 
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OPTIONS

<p>✓ Additional person</p> <p>PCH Meetings technical catalogue Lyon gives you the opportunity to get a detailed information on all three Decision Makers attending the event.</p> <p>♦ Why more than one person?</p> <ul style="list-style-type: none"> - You optimize your participation, you meet a maximum of contacts, you can receive decision-makers who come to your stand spontaneously and you can manage your participation with greater availability. - You give the people you meet a more accurate knowledge of your expertise (Presence of an expert). 	<p>€500 excl.-VAT</p> 
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<p>✓ Additional appointment schedule</p> <p>You can optimize your participation with this schedule. <i>(Only available as part of the PCH Meetings Plus and Executive packages).</i></p> <p>♦ The service includes:</p> <ul style="list-style-type: none"> - 1 extra appointment schedule (at your stand). - 1 extra set of furniture (1 table + 4 chairs). - Free registration of an extra person. 	<p>€1,700 excl.-VAT</p> 
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<p>✓ Organize a conference</p> <p>Contractors are always searching for innovations and solutions, to exchange and work on their problematic. A thematic workshop gives you the opportunity to describe and communicate about your skills and expertise, to a larger number of decision-makers in a minimum amount of time.</p> <p>♦ Why run your own thematic workshop?</p> <ul style="list-style-type: none"> - You can efficiently promote your know-how and the advantages you have over other service providers while addressing the topical issues of your industry. - The thematic workshops are learning-based and designed to be a true work tool, on a theme of your choice together with the decision-makers who have decided to attend. - Using an interactive method, you can really talk to the attendees. - The thematic workshops last 30 or 60 minutes and are held in a professional but friendly environment. <p>♦ The service includes:</p> <ul style="list-style-type: none"> - Full technical layout: a conference hall fully equipped with overhead projector and video projector. - An advertising campaign run by Advanced business events via the PCH Meetings Lyon technical catalogue, 3 e-mailings on the program as long as on the Website www.pchmeetings.com. 	<p>€1.000 excl.-VAT</p> 
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ADVERTISING

<p>✓ Web banner</p> <p>Insert into the PCH Meetings Website (www.pchmeetings.com) your logo, with a direct link to your Website, for a better targeting of your appointments and help the participants get the best information about your company. You can also put the PCH logo (and link) on your Website.</p>	<p>€500 excl.-VAT</p> 
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